





Between keeping up with business as usual and preparing for the show, this almost got away from me. Thank you for the kind words and positive feedback on the newsletter. A lot more work than I expected goes into these few short pages every month and I appreciate all of it.

-Craig Derosby Senior Sales Engineer / Marketing Manager cderosby@runwithrowe.com or cderosby@formtekinc.com

Our Newsletters can be found at: www.formtekmaine.com/newsletters

Factory News

New Equipment at Formtek-Maine

Haco SynchroMaster 275T 12 ft. Press Brake was installed in September, replacing the old Wysong shear we inherited from one of our sister divisions in 2003 (we're not sure how old the unit was). Out with the old.....



...and in with the new. The new Haco unit has a 12 ft. gap, 20.47" open height, and a 10.6" stroke. The new brake is also equipped with moveable front supports, DSP Optical Safety Guard, X-R 2-axis back gauge w/ synchronized CNC-controlled finger depth and finger height, and CNC-controlled anti-deflection table



76 Hinckley Rd. Clinton, ME 04927

Fabtech Show in Atlanta



Georgia World Congress Center 285 Andrew Young International Blvd. NW Atlanta, Georgia 30313
 Tuesday 11/8
 10 am - 6 pm

 Wednesday 11/9
 9 am - 5 pm

 Thursday, 11/10
 9 am - 4 pm

Formtek-Maine: Booth No. B5941

If you're planning on attending the Fabtech show in Atlanta in November, stop by and visit us at **Booth B5941**. We're bringing the straightener and stock reel from the 36" stock line to showcase our currently-evolving touchscreen control that CWP has been providing to customers since the mid '90's (it's only "new" technology to some of our competitors) as well as a ServoMatic feed to tout our ability to build and ship feeds through the end of the year.

New banners for the booth feature the 36" stock line we're bringing to the show and larger banners featuring the Tri-Function system and Flexible Fabrication Systems to mirror the ads appearing in the show issues of **Metalforming Magazine** and **Stamping Journal**.



Equipment Spotlight

High-Capacity Press Feed Line for NIC Global

We recently shipped a new high-capacity press feed system to **NIC Global Manufacturing Solutions**, a tier-one metal fabricated parts supplier in Gallatin, TN. The line was sold through our local distributor Mike Gruber of **Variegate**, **Inc.** The 48" wide feed line can process CRS up to 0.187" thick at full width and 0.250" thick up to 20" wide and consists of a ServoMax H8 series feed, pneumatic threading tables, a C9 series straightener with hold-down peeler station and a 15,000 lb. capacity stock reel a with coil loading car.

The model SMXIV48H8 is the heaviest (2) roll feed we manufacture and includes single point lubrication, handwheel edge guides, anti-backup rolls, and an adjustable height cabinet.



The straightener is a C9-50 with a 50-HDP hold-down peeler station and is equipped with automatic central lubrication, smooth chrome plated straightener rolls, digital roll position readouts, and all hydraulic functions on the hold-down peeler.

The stock reel has a spring-set safety brake, a positioning scale, 72" O.D. capacity, and a custom expansion range.

The unit arrived at the customer's facility and is tentatively scheduled for a November installation. For more information about Press Feed Lines or any other products by Formtek, please visit us at <u>www.formtekmaine.com</u>

Dealer Spotlight:

Dealer Spotlight: Crane Production Systems Corp.



Helmed by President Steve Crane, Crane Production Systems has been a CWP dealer for over 40 years and a constant in our Top 5 dealers list year after year, servicing Formtek-Maine customers in Wisconsin, Minnesota, Iowa, and the Dakotas.

Steve Crane literally grew up in the stamping industry. His Grandfather was one of the founders of Western Iron Stores selling mill supplies. Steve's Uncle Ed was the tool room foreman at Delco Electronics. His father Bob started R.B. Crane and Sons in 1959, selling tools and ancillary equipment to stampers. In 1972 Steve incorporated and has since grown the company to provide world-class machinery, presses, and press room equipment to the stamping industry.

Crane Production Systems offices include a 30,000 square foot building in Waukesha, WI. Headed by Randy Slobodnik since 1988, their in-house service department of five service technicians with their fleet of vans provide installation and start-up training on all new equipment they sell as well as support for customers with existing equipment.



Steve Crane President



Service Manager



Gary Matthies Vice President of Sales



Mike Reynolds Sales Engineer



Michael Maszka Sales Executive

Crane's sales department includes a wealth of experience. Gary Matthies, Vice President of Sales started with Crane in 1976. Sales Engineer Mike Reynolds was a local business owner running a fish and tackle shop Gary frequented when he was talked into signing on in 1990. Michael Maszka came on board in in 1999 after working as a press operator and then in the maintenance department with a manufacturer in Milwaukee and is now Crane's Sales Executive.

Today Crane is a "household" name as a full-service solution provider for the metal forming industry. Their line card includes World-Class **Komatsu** stamping presses, **Blow** high-tonnage stamping presses, **Neff** hydraulic presses, **Honeywell-Wintriss** OHSA press controls, automation, and safety electronics, **Dorner** low-profile industrial conveyors, and of course **Formtek-Maine** (CWP, ROWE, and CoilMate/Dickerman) press feed equipment and cut-to-length systems.



Crane sought out CWP because they had built a reputation of providing the best equipment in the industry and felt that CWP was a good fit for their line card and their expanding customer base. They found their customers loved the reliability and performance of CWP's equipment. Crane and Formtek-Maine have built a strong relationship over the decades and enjoy working together. In Michael Maszka's words, "Crane didn't start out at the level we are at today. This proves we have the ability to adapt to the changing economy circumstances and remain stable and continue to grow." Formtek-Maine looks forward to the future with Crane among its most valued dealers.

You can find Crane Production Systems on the web at https://www.craneprosys.com/.

Manufacturing Day 2022

Manufacturing Day is Friday, October 7th. In what has become an annual tradition for us, on the Thursday of that week we open our plant to the local high schools, technical schools, and the general public. The main purpose is to encourage students to pursue education and careers in manufacturing. They get to see our fabricators and assemblers in action and can ask questions. The complimentary doughnuts and beverages are a favorite for both visitors and employees alike.



Tours are hosted by members of our manufacturing, sales, service, and engineering departments. We take the groups around the plant showing them our fabrication / welding department, the machine shop, and the electrical department. In the assembly department we can show them equipment in various stages of completion. If we have lines that are complete and ready to ship, we have them powered up so we can show them running. The lines with touchscreen HMI screens are fantastic to show. At the end of the tour by our shipping doors we set up our show TV and play some of our current videos.



This year we have between 90 and 100 students scheduled for tours. With unscheduled schools expected to send groups of students and any local visitors, family, and friends who may also attend, we're expecting our largest turnout to date. I will be posting content to our Facebook page <u>https://www.facebook.com/profile.php?id=100071441411811</u> throughout the day.

Formtek-Maine Machine Tool Intern Scholarship Program

During this year's Manufacturing Day festivities, we're unveiling our **Formtek-Maine Machine Tool Intern Scholarship Program** to develop machinists for future employment in our manufacturing department.

Any machine tool student that seeks an intern position at Formtek Maine and meets the qualifications required to work at Formtek-Maine, will be offered a starting hourly rate of \$16/hr to work in our machine shop, with the expectation that the student will average at least 10 hours of work per week. Students can work on days they do not have class, on school vacations, and during summer break to obtain and develop hands-on experience. Formtek Maine also believes in the importance of the academic requirements of the machine tool programs and thus requires a student to maintain a 3.0 GPA to qualify for the scholarship program.

An intern who meets the above criteria will be awarded a \$750.00 scholarship at the completion of each semester in which the qualifications have been met.

Any intern that works 40 hours per week for Formtek Maine for the duration of their summer break would qualify for a bonus scholarship of \$750.00.

At the completion of the machine tool program any intern offered a full-time position at Formtek-Maine would also receive a twopart signing bonus, a \$1,000.00 after 6 months of employment and \$1,000 after 12 months of employment.

Formtek-Maine looks forward to awarding scholarships and working with the trade schools and students to help develop future employees.